

BACKGROUND AND QUALIFICATIONS

LUIS M. FRIAS

702.400.6515

GENERAL

*A native Californian, currently residing in Las Vegas, NV
Certified Consultant, SOS Veterans Assistance
Approved CA DRE Pre-Licensing Instructor, Colibri/Allied/Real Estate Express*

CREDENTIALS AND LICENSES

*Licensed Real Estate Broker, State of California, #829520
Licensed Real Estate Broker, State of Nevada, #BS.33760
FINRA Series 6, 63 (Ret.)*

ACADEMIC HISTORY

Completed graduate and extension studies at the following institutions:

*Cypress College, Cypress, California
Associate Arts Program*

*Completed advanced courses in Real Estate, Mortgage & Insurance disciplines
including:*

*Real Estate Appraisal
Real Estate Escrow and Title
Real Estate Finance
Real Estate Legal Aspects
Real Estate Practices
Real Estate Principals
Real Estate Office and Property Management*

*FNMA/FHLMC Underwriting Certification
HUD Origination & DU/UW Certification*

Completed professional courses in Real Estate Appraisal including:

*Standards in Professional Practice; American Institute of Real
Estate Appraisers*

PROFESSIONAL HISTORY

*Keller Williams Marketplace, Henderson, NV
Real Estate Broker, 2019*

*Midland National Life Insurance Co., Las Vegas, NV
Private Pension Plan Advisor, 2016*

*MERIT Realty, Henderson, Nevada
California Corporate Broker, 2010*

*RE/MAX Realty Center, Las Vegas, Nevada
Corporate Broker, 2005*

*GMAC Mortgage Group, Las Vegas, Nevada
Mortgage Banking, (Consultant), 1999*

*Bank of America Mortgage Group, Las Vegas, Nevada
Mortgage Banking, (Consultant) 1998*

*National Home Funding Corp.,(Preferred Funding) Las Vegas, Nevada
Vice President, Production, 1996*

*RE/MAX Allstars Realty, Corona, California
Real Estate Brokerage, Presidents Club, 1990*

*Greater Suburban Mortgage Group, Cerritos, California
Assistant Vice President, 1986*

*Veteran Real Estate, Long Beach, California
Real Estate Brokerage and Management, 1981*

PROFESSIONAL AFFILIATIONS

*Associate Member, National Association of Realtors
Associate Member, Nevada Association of Realtors*

REAL ESTATE BROKERAGE SERVICES FOR

*FHA Home Purchasers
VA Home Purchasers
FNMA Home Purchasers
FHLMC Home Purchasers
Resolution Trust Corporation (RTC)*

PARTIAL LIST OF BUSINESS CLIENTS

*Mark Stipek – 702.771.3455
GM, ChemStation of Nevada, Las Vegas, NV*

*Joyce Schemel – . 951.795.9476
Escrow Officer, Ret*

*Rick Schnider – 702.870.9980
Farmers Insurance Agency, Las Vegas, NV*

*Brian Coe
First American Title Company, Riverside, CA*

*Kristy Pentoney – 725.207.6656
Marketing Representative, First American Title Co., Las Vegas, NV*

*Brad Manners
Principal, Beachside Mortgage, Huntington Beach, CA*

*Roger Satterfield -Ret.
Construction & Valuation Director, Veterans Administration, Los Angeles, CA*

*Al Magdaleno -Ret.
Loan Guaranty, Veterans Administration, Los Angeles, CA*

*Howard Ellering – Ret.
Builder Tract Approval, Veterans Administration, Los Angeles, CA*

*Lyle Stoval – Ret.
Construction & Valuation, Veterans Administration, Los Angeles, CA*

State of Nevada Senator,(Ret.), Bill O'Donnell

*Jose Garcia – 909.702.4129
Broker, RE/MAX Champions, Upland, CA*

*Mark Williams
CEO, Native Spirits, Phoenix, AZ*

*Robert and April Brooks – 702.303.8459
Owner, Progressive Cabinets, Inc., Henderson, NV*

*Esther Ponce, - 702.252.6408
Business Banker, Bank of Nevada, Henderson, NV*

*Bruce Badia- 702.327.8226
Real Estate Broker, Signature, Henderson, NV*

*Chris Fulce – 702.205.5110
County Manager, Chicago Title, Las Vegas, NV*

*Frank Rusin – 201.378.8660
Landscape Artist, Bayonne, NJ*

George Godfrey – **702.808.5190**
Licensed Insurance Agt., Las Vegas, NV

Jennifer Skewes – **336.880.8719**
Real Estate Agt., North Carolina

Nicholas Grasso – **702.210.7494**
Former Client, Henderson, NV

Ramez Sairafe – **714.337.8568**
Real Estate Student, New Licensee, Orange County, CA

Charmaine Love – **702.848.9996**
Real Estate Student, New Licensee, Los Angeles, CA

Marina Thompson – **510.414.7311**
Real Estate Student, New Licensee, Los Angeles, CA

Sonia Stephens – **401.749.3322**
Real Estate Student, New Licensee, Orange County, CA

Rochanna Ghafouria – **702.541.1427**
Real Estate Broker, Orange Realty, Henderson/Las Vegas, NV

Stephen Kopolow – **702.275.2345**
Former Business Attorney, Las Vegas, NV

Steve Strapec – **702.677-2519**
Construction Contractor, Las Vegas, NV

Victoria McKenzie – **702.928.2790**
Pharmaceutical Marketing Rep., Las Vegas, NV

Vito Depalo – **702.232.0248**
General Contractor, Las Vegas, NV

OUTSIDE COMMUNITY ACTIVITIES

Team member, Vice Presidential White House Advance Unit

*Court Appointed Special Advocate, (CASA) (Ret.)
Family Court, Judicial District, Las Vegas, NV
Appointed by judges Gerald W. Hardcastle & Robert Gaston*

Former President, Sagebrush Youth Soccer of Southern Nevada

Former Bob Miller Middle School "Watch D.O.G.S." Participant

PUBLICATIONS

Featured in the 1988-1989 edition of Who's Who among Young American Professionals.

*Published Author
"Should I Short Sale My Home?" 2010
No. 27, Real Estate Titles, Amazon.com*